

CAREER OBJECTIVE:

Dedicated educator and PhD scholar specializing in Maritime Logistics and Supply Chain Management. Committed to fostering a rigorous learning environment through evidence-based teaching and active research. Seeking to leverage academic expertise to contribute to curriculum development and student mentorship at a premier maritime institution

PROFESSIONAL EXPERIENCES

PERIOD	POSITION & ORGANIZATION	PROFILE
June 2026- Present	Teaching and Research Associate at Gujarat Maritime University	<ul style="list-style-type: none"> Assisting in the research and teaching duties for academic support.
January 2025- June 2026	Executive Sales at Logistic Integrators Pvt Ltd.	<ul style="list-style-type: none"> Meeting the exporters in the market with different segment of Industrial parks and generate sales.
February 2024 - December 2024	Management trainee at Gateway Distriparks Ltd, ICD Viramgam	<ul style="list-style-type: none"> Meeting the freight forwarders, CHAs and the exporters in the market with different segment of Industrial parks and generate sales.
May 2018- September 2018	Trainee at Reliance Gas Transportation LTD.	<ul style="list-style-type: none"> Gas distribution network and gas turbines operations in the Compressor Station.

ACADEMIC PROFILE

Year	Course	Stream	University	Percentage
2025	Ph.D (Doctor of Philosophy)	Management	Gujarat Maritime University	Pursuing
2022	MBA	Maritime Management (Supply chain and logistics)	B.K School of Professional and Management Studies, Gujarat University	3.36 GPA (Distinction)
2022	B. E	Mechanical	Shree Swaminarayan Institute of Technology, Gujarat technological University	8.00 CGPA (Distinction)
2016	XII (GSHSB)	Science	H.S Patel Shikshan Sankul	Second class
2014	X (GSHSB)	NA	St. Ann's High School, Sabarmati	First class

ACHIEVEMENTS & ACTIVITIES

- “**Gold Medalist**” of the batch in Masters of Business Administration.
- Sketch and painting artist course from BRDS (Bhawar Rathore Design Studio)
- Attended “Campus to corporate” workshop by Dr. Kinjal Desai held on 27th February, 2023 at B.K School of business management, Seminar Hall.
- Class representative of the batch 2022-24 Maritime management at B.K School of Business Management.
- Certified Rifle shooter from Ahmedabad Military training and rifle association

EXTRA-CURRICULAR ACTIVITIES

- Contributed creative efforts to the all each committee, for various events.
- Participated in the Badminton competition in B.K School of business management.
- Coordinated with the Cultural team for the successful organization of teacher’s day event.
- Coordinated in the orientation program of junior’s batch in MBA in Maritime management at B.K School of Professional and Management studies.
- Coordinated in the sponsorships of the Shubh aarambh 2k23.

SKILLS

- Ability to communicate effectively with customers understand their needs and convey product information clearly.
- Skill in negotiation of deals and prices and terms to close sales successfully.
- Capability to manage time and meet customers of the different segments.
- Strong verbal communication and handle rejections, overcome challenges and stay motivated in sales environment.
- Proficiency in assessing sales strategies and techniques.

