

# 3 days Certificate Course on **Dispute Resolution Mechanisms for Settling International Trade Disputes**



**Organized by**  
Gujarat Maritime University  
10th January-12th January 2025

[www.gmu.edu.in](http://www.gmu.edu.in)

## ABOUT GUJARAT MARITIME UNIVERSITY

Gujarat Maritime University (GMU) is an endeavor by the Gujarat Maritime Board (GMB), the state regulator for the ports and maritime activities in Gujarat. The University has been conceived by visionaries to address the burgeoning need for a skilled workforce in the ever-changing dynamics of the maritime sector. Gujarat Maritime University is a bespoke institution for advancing maritime education, training, and research in India. The University began its academic journey in the year 2019 and has established two schools so far namely, the School of Maritime Law, Policy and Administration, and the School of Maritime Management. The University commenced its academic journey in 2019 with the establishment of its first School – the School of Maritime Law, Policy & Administration (SMLPA), which offers LL.M and Executive Diploma Programmes in Maritime Law and International Trade Law. The University also offers MBA in Shipping and Logistics under its School of Maritime Management (SMM). In pursuit of creating an institution of global standards, GMU has collaborated with internationally prominent institutions like Erasmus University, STC International, CBS Executive, ISWAN, and many more such alliances shall be forged in time to come.



# ABOUT THE COURSE

This 3-day certificate course offers a comprehensive exploration of dispute resolution mechanisms used in international trade disputes, focusing on arbitration, mediation, and negotiation strategies. Designed for legal professionals, business practitioners, and students of international trade law, the course combines theoretical insights with practical application, helping participants understand the complexities of resolving cross-border disputes. With globalization driving cross-border commerce, dispute resolution has become an essential skill for those involved in international trade, including businesses, law firms, and policymakers.

## COURSE OVERVIEW

The course covers the following key areas:



### **Introduction to International Trade Law**

Overview of the fundamental principles and sources of international trade law, including the role of international treaties, conventions, and agreements in governing cross-border transactions.



### **Dispute Resolution Mechanisms**

Detailed analysis of the primary dispute resolution mechanisms used in international trade: arbitration, mediation, conciliation, and negotiation. Participants will learn the strengths and limitations of each mechanism, including when and how to apply them effectively.



### **Arbitration in International Trade**

Exploration of arbitration processes, institutional and ad hoc arbitration, and the enforcement of arbitral awards under the New York Convention. Case studies on major arbitration centers such as ICC, LCIA, and SIAC provide practical insights.



### **Mediation and Conciliation Practices**

Examination of mediation and conciliation, with an emphasis on negotiation tactics, mediator roles, and the growing preference for these ADR methods in international trade disputes.



### **Judicial Proceedings and Enforcement**

Understanding the interface between ADR mechanisms and judicial proceedings in different jurisdictions. Practical insights on enforcing international agreements and awards in domestic courts, and handling jurisdictional issues.



### **Drafting of Dispute Resolution Clauses in Contracts**

Participants will learn how to tailor clauses to meet the specific needs of cross-border transactions, including selecting the appropriate dispute resolution mechanism (arbitration, mediation, or litigation), choosing the governing law, designating the arbitration seat, and specifying rules for enforcement. Practical examples and best practices will equip participants with the skills to draft clauses that minimize future disputes, enhance clarity, and ensure enforceability in different jurisdictions.

## SIGNIFICANCE OF THE COURSE

This course equips participants with the knowledge and skills to navigate complex international trade disputes, an essential skill set in today's globalized market. As trade continues to grow across borders, understanding dispute resolution is critical to minimizing risks, maintaining business relationships, and protecting parties' rights. Participants will gain the ability to assess and apply the most effective dispute resolution method for specific trade disputes, thereby enhancing their ability to support fair, efficient, and enforceable outcomes in international commerce.

**Dates of the Event: 10<sup>th</sup> January–12<sup>th</sup> January 2025**

**Mode** : Hybrid  
**Platform** : Cisco Webex  
**Registration Fee** : INR 500



**Payment Link for the Participants:**

<https://gmu.servergi.com:8071/SIMWEBGMU/Utilities/opendataform>

**Registration Link for the Participants:**

<https://forms.gle/pxFNpZnKPnDVPv7X7>

**Participants will be provided with the Certificate of Participation**

**Last date for registration: 05<sup>th</sup> January 2025**



**PATRON**

Prof. (Dr.) S. Shanthakumar,  
Provost (I/C), Gujarat Maritime University



**Convener**

Ms. Shalini  
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